



# P e r f o r m a n c e 2000



International Electrotechnical Commission

# The IEC

**Founded in 1906, the International Electrotechnical Commission prepares and publishes International Standards for all electrical, electronic and related technologies. This mandate embraces all electrotechnologies, including electronics, magnetics and electromagnetics, electroacoustics, telecommunication, and energy production and distribution. It also addresses associated general disciplines such**

**as terminology and symbols, measurement and performance, dependability, design and development, and safety and the environment.**

**The Commission's objectives are to:**

- **meet the requirements of the global market efficiently;**
- **ensure primacy and maximum world-wide use of its standards and conformity assessment schemes;**

- **assess and improve the quality of products and services covered by its standards;**
- **establish the conditions for the interoperability of complex systems;**
- **increase the efficiency of industrial processes;**
- **contribute to the improvement of human health and safety;**
- **contribute to the protection of the environment.**

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[www.iec.ch](http://www.iec.ch)**



# Foreword

The year 2000 saw the IEC continuing to build on the solid foundations established in the latter half of the 1990s and significant results began to show very clearly. Highlights include:

- Publication of Masterplan 2000
- Increased membership
- New regional relations
- Reorganized technical department
- Move to 100% electronic standards development environment
- New technical committees and new structures
- Expansion of IEC Publicly Available Specifications (IEC-PAS)
- IECEE secretariat transferred to Geneva

- Entire IEC library available electronically
- Enhanced relationship with the World Trade Organization
- Closer cooperation with other international standards development organizations, particularly ISO and the ITU
- Embracing the principle of extending the IEC family
- Record sales

IEC President Mathias Fünfschilling established "faster, better, cheaper" as his motto at the beginning of his term of office.

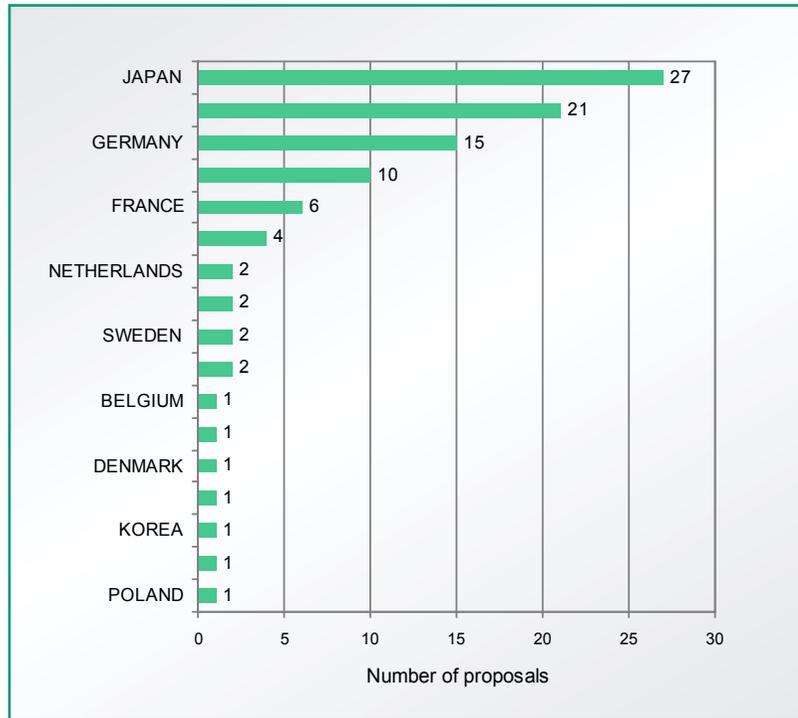
The motto describes a process and the IEC's efforts in 2000 focused on addressing this process.

At the same time, the ongoing consolidation should lead the IEC to become the global centre for one-stop shopping when it comes to international, consensus-based electrotechnical standards and conformity assessment activities.



# Global reach

## Membership and regional issues



### New projects

Economic capacity is a reflection of the new projects proposed by IEC members.

The IEC is a truly international organization and the initiatives and results in 2000 continued to prove the growing global reach of the Commission. To increase further the level of awareness of the IEC, and to provide information resources to the local markets, first steps were taken to establish an IEC regional centre in North America and another in the Asia-Pacific region.

### Membership

The IEC welcomed five faces into its family in 2000, some new, some familiar. Both Brazil and Iran rejoined as members, while Malta and Tunisia joined as associate members. Columbia changed from pre-associate status to associate

member while Costa Rica became a pre-associate.

At the General Meeting in Stockholm in September, the IEC decided to create “affiliates” (replacing pre-associates), a non-paying status that may lead to membership. The changed status will make it easier to access IEC information, will involve enhanced training and participation in IEC activities and allows for more flexibility in becoming an IEC member.

On 31 December 2000 the IEC consisted of 60 members (of which nine were associate members) and 4 affiliates.



# Global reach

## Cooperation

### Cooperation with regional bodies

At the IEC General Meeting in Stockholm, we signed a co-operation agreement with CANENA, the Council for Harmonization of Electrotechnical Standards of the Nations of the Americas. Together we agreed to cooperate in a number of areas, particularly in promoting the use of IEC standards with CANENA members and enhancing technical cooperation in standards development. This agreement will be instrumental

in ensuring rational use of available resources in standardization activities and transparency of the standards process. It will also accelerate the standardization process and promote the development and implementation of IEC standards in response to market demand.

Our good relations with CENELEC, as defined in the Dresden Agreement, continue to be profitable to both of us. The harmonization of CENELEC standards with those of the IEC continues to operate in a smooth and efficient manner.

The IEC's Asia Pacific Steering Group was mandated to represent the IEC in APEC, the Asia-Pacific Economic Cooperation. The IEC also continued to focus on the Gulf States by holding a forum in Bahrain.

### International cooperation

We continued to participate actively in the World Trade Organization by contributing to key initiatives relating to the WTO Technical Barriers to Trade Agreement.

At the same time, together with ISO, the International Organization for Standardization, we held the first meeting of the Joint Technical Advisory Board. JTAB will help to improve

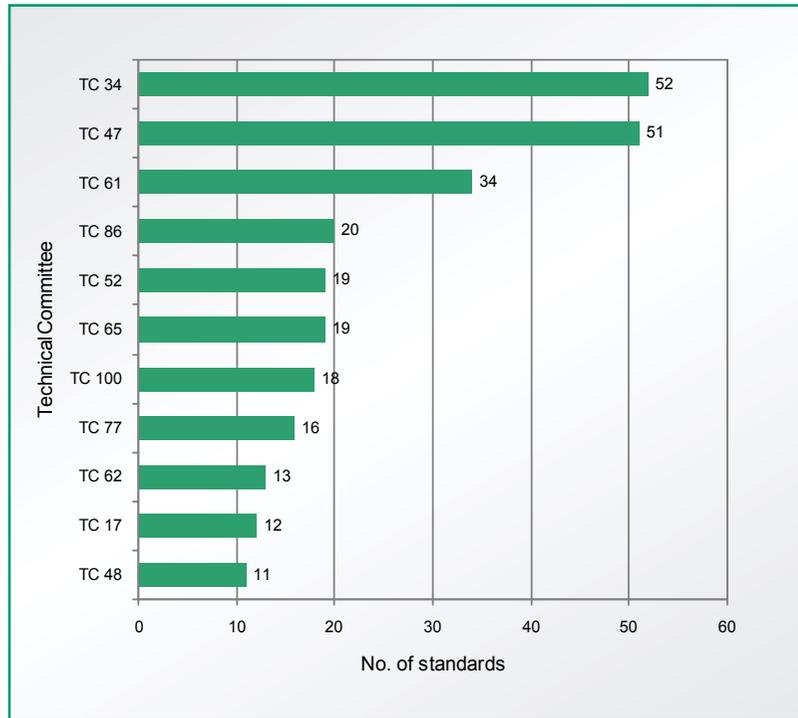
the coordination of technical work that does not fall clearly to one or the other organization. In addition, the presidents of IEC and ISO prepared a joint paper, endorsed by both the IEC Council Board and ISO Council, which identified key areas for increasing the cooperation between us.

We also enhanced our ties with the International Telecommunication Union by improving coordination and participation.



# Production

## Transformation and extension



### TC production

Eleven technical committees produced more than 10 standards each.

### Publications

Production of international consensus-based standards and other deliverables, including technical reports, specifications and publicly available specifications, by the IEC rose to 423 in 2000. Eleven TCs produced 10 or more publications during the year 2000 (as indicated in the chart opposite). However, it should be emphasized that the IEC focuses on the quality, not the quantity, of its deliverables, and we continued to improve the overall timeliness of document processing and publication. The number of publications available in the IEC library totalled 4 605 at the end of the year.

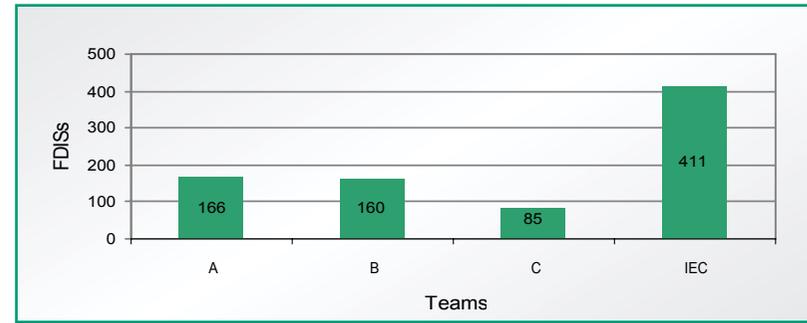
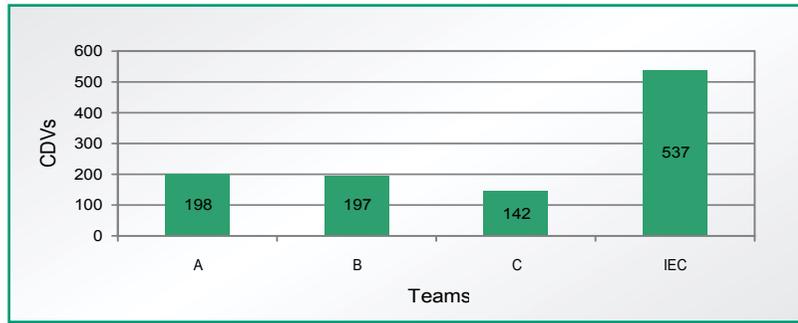
### New deliverables

The number of IEC-PAS in progress rose sharply in 2000, from four to 51, with final delivery rising from seven to 42. As for ITAs, the IEC started developing several addressing information technology.



# Production

Broad product base



## Circulated CDVs

In 2000 we produced 537 Committee Draft for Vote documents.

### Key

- A Electrotechnical industry
- B Electronic industry
- C Safety, measurement and consumer goods industry

## Circulated FDISs

In 2000 we produced 411 Final Draft International Standards.

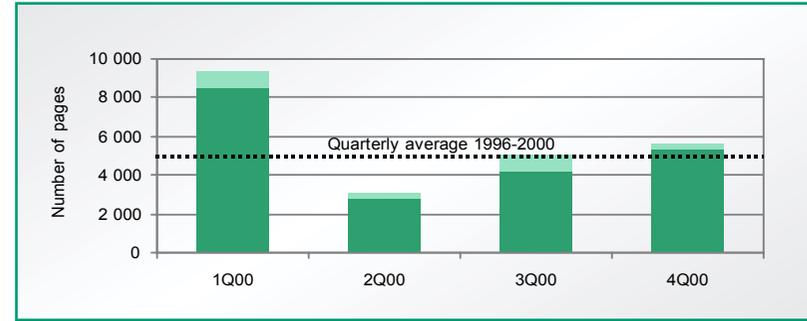
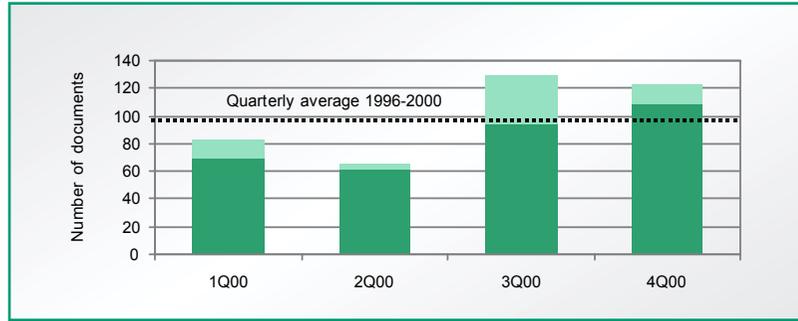
### Key

- A Electrotechnical industry
- B Electronic industry
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# Production

## Development time



### Number of documents

In 2000 the average number of documents produced per quarter remained below the quarterly average for the preceding

years. But, as always with the IEC, the principal issue when it comes to production is quality, not quantity.

- International Standard
- Other (TS, TR, Guide, PAS)

### Number of pages

As with the average number of documents, the average number of pages produced per quarter also remained below the quarterly average for the preceding years.

- International Standard
- Other (TS, TR, Guide, PAS)



# Technical work

## Streamlining process and structures

### Reorganization

The technical department at IEC Central Office ensures that the work flows smoothly all along the IEC's "production line". In 2000 this department was reorganized to establish vertical responsibility for the standards work done, which should ultimately create a more efficient workflow. Three teams, each independent of one another, handle a different, broad area of IEC work. The teams are responsible for every stage of all projects falling within their field. This division into three means the work can now be handled more efficiently.

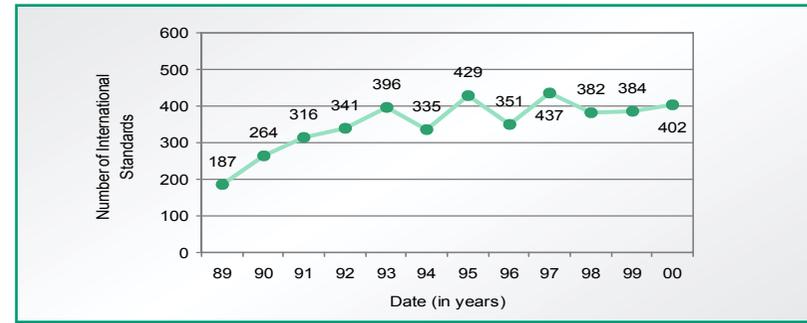
### Adapting, developing

The IEC improved the standards development process, particularly through the use of electronic

tools and increased emphasis on the internet as a means of carrying out the work, and it also introduced greater quality control.

The Commission experimented with transforming Technical Committee 3 (Information structures, documentation and graphical symbols) into a more efficient structure. Its subcommittees have now become maintenance agencies with validation teams. If the experience is positive, the same could be extended to other TCs.

At the same time, the IEC transformed TC 100 (Audio, video and multimedia systems and equipment) to give it a lighter and more flexible structure. Project teams have replaced the working groups and technical areas have replaced



the subcommittees. The idea is that the structure of IEC TCs can adapt to the evolution of technology.

The IEC also created two entirely new technical committees: TC 106 (Methods for the assessment of electronic, magnetic and electromagnetic fields associated with human exposure) and TC 107 (Process management for avionics).

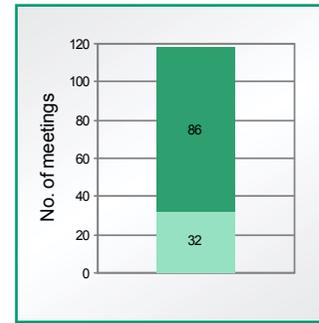
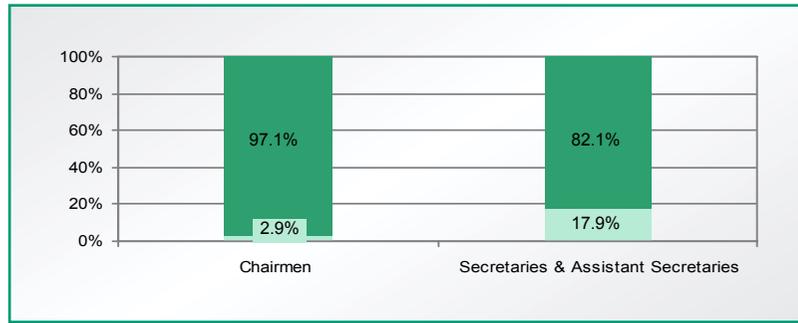
### Publications

Production of consensus-based International Standards rose to 402 in 2000. But it should be emphasized that the IEC focuses on the quality, not the quantity, of its deliverables. The number of publications available in the IEC library totalled 4 605 at the end of the year.



# Technical work

## Direct participation



## Industry at the table

That the IEC continues to be maintained by industry for industry is best seen in the proportion of the chairmen and secretaries who head up our technical committees and subcommittees: 98% of chairmen and 81% of secretaries and assistant secretaries come directly from industry.

## TC/SC officers affiliation

The IEC has the unique position that the great majority of technical committee and subcommittee officers come from the market, not from national standards bodies.

- Industry
- National Committees

## TC and SC meetings

IEC technical committees and subcommittees held a total of 118 meetings in 2000.

- Various locations worldwide
- In Stockholm during the GM



# Technical work

## Listening and acting

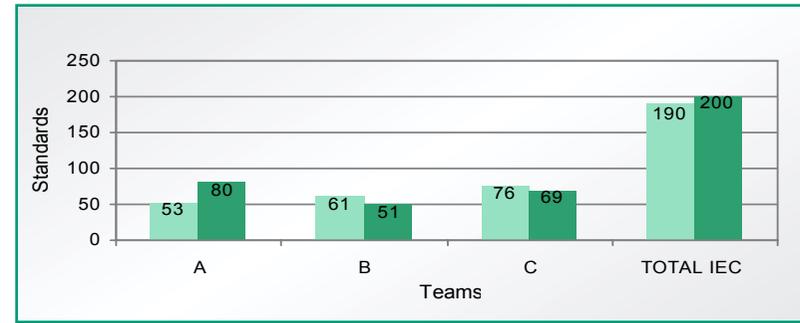
### TC/SC Workshop

During the General Meeting in Stockholm, the IEC held a particularly important workshop for TC and SC officers. It focused on the issues that confront the chairmen and secretaries as they carry out the work of the IEC. This included: procedures and processes, training, improvements in document access and distribution, cooperation with regional groups and consortia, and promoting standards in educational institutes. The Workshop highlighted the areas where the IEC is doing a good job in supporting the technical work and identified several areas where improvements could be made. The IEC has put

into action a majority of the suggestions emerging from this workshop that were both practical and easy in logistical terms.

### Directives review

The IEC's standardization work is – as that of ISO – governed by the ISO/IEC Directives, which were revised in 2000 to bring them up to date.



### Maintenance

Maintaining International Standards that continue to be used by industry – and that therefore remain of value to the market – is nearly as important in terms of the amount of effort we expend as is creating new standards for new technology.

### Key

- A Electrotechnical industry
- B Electronic industry
- C Safety, measurement and consumer goods industry

- Maintenance
- New projects

# Resources and tools

## Preparing for the future

The year 2000 saw the end of the IEC's paper era and the beginning of the exclusively electronic standards development procedure.

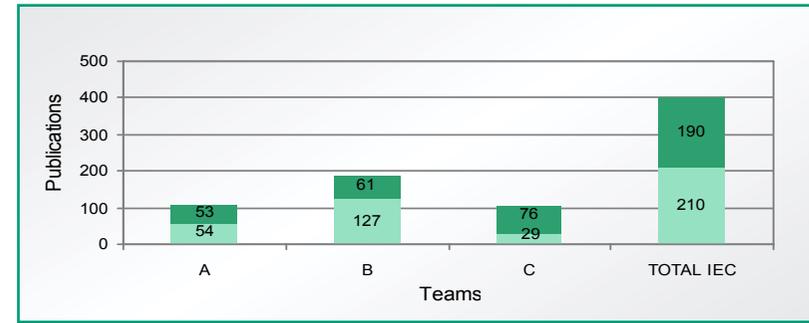
### New IT tools

With a view to keeping abreast of the fast-paced world of technology within which the IEC operates, we continued towards the goal of making our standards development process fully electronic. This will go a long way toward making the process more efficient and more economical.

Accompanying this change, effective on 1 January 2001, was a series of training seminars and documentation to help National Committees prepare for the final steps to electronic-

only standards preparation. Thus, electronic voting was extended to cover all IEC technical documents, with the aim of having all voting done by electronic means by 1 April 2001.

In addition, the IEC's permission system now allows National Committees to manage access to IEC documents for their experts. An email notice now informs those concerned of the presence of new documents on the IEC servers, while "MyIEC" notifies users that documents of interest to them are available.



### Publications

"Publications" includes other documents produced by the IEC, not just standards. But, as with standards, maintaining existing publications and producing new ones are equally important for the market.

### Key

- A Electrotechnical industry
- B Electronic industry
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- New projects

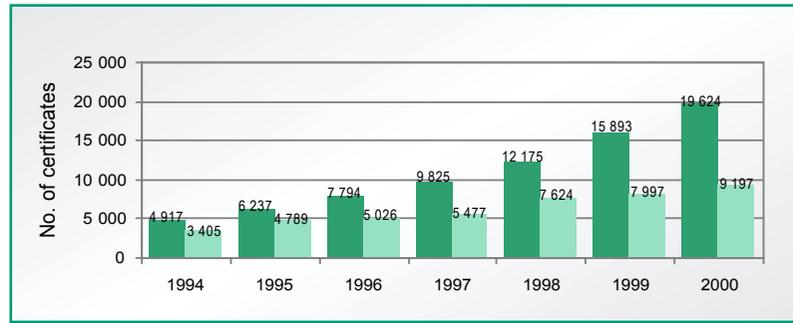


# Conformity assessment and certification

## Going global

### IECEE

The IEC's System for Conformity Testing and Certification of Electrical Equipment (IECEE) moved its secretariat to Geneva to consolidate its efforts with those of the IECQ, the IEC's approval and certification for electronic components.



The IECEE operates two schemes: the CB Scheme and the CB-Full Certification Scheme. The first, dealing with mutual recognition of test certificates for electrical equipment, is a multilateral agreement among participating countries. The second is an extension of the first. At the end of 2000, the CB Scheme had 40 participating countries, 54 National Certification Bodies

and 121 testing laboratories while the CB-FCS had 15 participants from around the globe. In 2000 the IECEE maintained 80 000 valid CB Test Certificates while 3 300 manufacturers from all over the world enjoyed the benefits of using the CB Scheme.

■ Issued  
■ Recognized



# Conformity assessment and certification

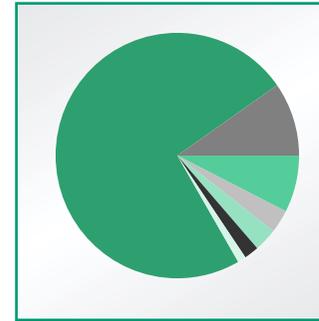
## Increased growth

### IECEX

The IEC scheme to facilitate international trade of apparatus used in explosive atmospheres (IECEX), which has been operational since September 1999, had 20 countries participating throughout the year. It enjoys the presence of 9 Accepted Certification Bodies and 10 Ex Test Laboratories. In 2000 the IECEX Scheme produced its first assessment and test reports, which are issued and recognized for national certification (mutual recognition of test and assessment results by all IECEX members).

### IECQ

Dedicated programmes in China and the Republic of Korea strongly promoted the IECQ. The scheme continued its close cooperation with the Global Approval Program for Photo-voltaics, for which it is providing the approvals service, and with the Quality Excellence for Suppliers of Telecommunications (QuEST) Forum (TL 9000).



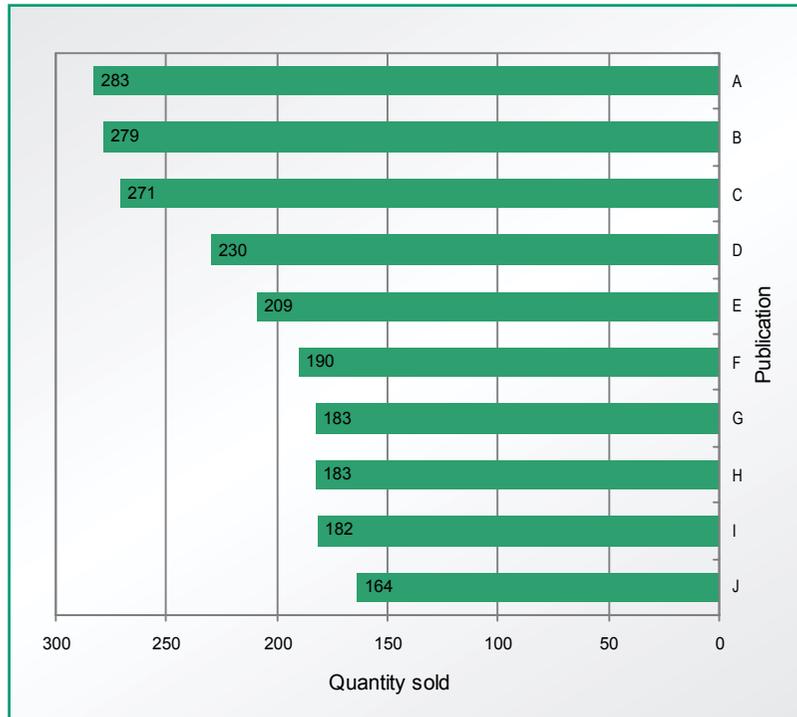
### IECQ approvals

- Manufacturers: 74%
- Qualification approvals: 10%
- Testing laboratories: 7%
- Distributors: 3%
- Capability approvals: 3%
- Specialist contractors: 2%
- Technology approvals: 1%



# Sales, marketing and information

## Record sales



Sales rose by 34% over 1999 to new heights with total gross sales at CHF 5,2 million. Sales of publications to NCs for onward sale were up 15%. New policies now give more overall coherence to the IEC's sales effort and new pricing models

will apply to future database products and applications. We also decided to create a free, online limited version of the International Electrotechnical Vocabulary while lowering the cost of the CD-ROM version of the Multilingual Dictionary.

## Sales tools

A newly created network of sales professionals among the National Committees adds to the promotion of IEC products and services. Subscriptions to our Just Published email alert service grew to 7 000. We produced for the last time in significant quantities a paper version of the *Catalogue of Publications*. As of next year, and in consideration of the growing use of the online catalogue, a standalone electronic alternative will be developed.

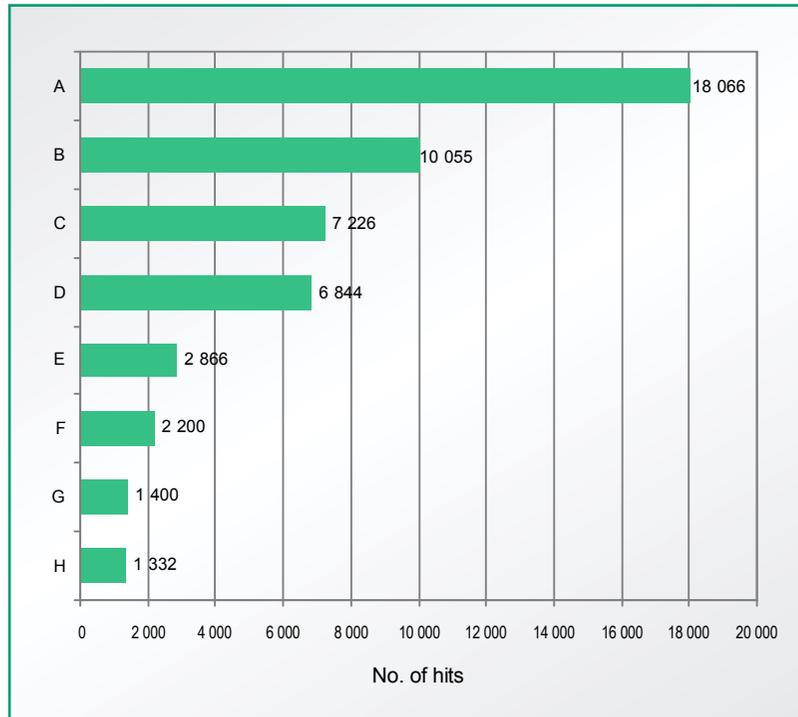
## Best sellers

- A. Multilingual Dictionary
- B. 60529 (1989-11): TC70
- C. 60950 (1999-04): TC74
- D. 60529-am1 (1999-11): TC70
- E. 61508-1 (1998-12): SC65A
- F. 61000-4-2 (1999-05): SC77B
- G. 61508-7 (2000-03): SC65A
- H. 61508-3 (1998-12): SC65A
- I. 61508-5 (1998-12): SC65A
- J. 61508-4 (1998-12): SC65A



# Sales, marketing and information

## Serving the market



### Most visited IEC web site areas

- |                     |                      |                    |
|---------------------|----------------------|--------------------|
| A Home page         | D Catalogue          | G FAQs – site tree |
| B Database searches | E Public information | H Download         |
| C Web Store         | F TC information     |                    |

### IEC Web Store

From the IEC Web Store ([www.iec.ch/webstore](http://www.iec.ch/webstore)), the entire IEC library became available in electronic format in March 2000 with the addition of the older (pre-September 1996) publications in scanned image portable document format. This brought the total available items to some 4 700 and 210 000 pages ready for purchase in paper and/or electronic format. In 2000, a record 5 938 orders were placed through the Web Store representing revenues of CHF 1.38 million. Of these, CHF 1,07 million were for sales of electronic versions of the IEC publications.

### Customer service

On average, every month, the Customer Service Centre:

- processed 800 orders from National Committees, sales outlets and individual customers;
- received and responded to 1 400 emails;
- processed 290 faxes;
- answered 220 telephone calls.





# Sales, marketing and information

## A dynamic approach

### Information tools

A new publication called *iec e-tech* replaced the *IEC Bulletin*, while *Performance 1999* replaced the annual report. In both cases, the newness focused on better delivery of information and a more dynamic, contemporary appearance. The IEC also produced an interactive CD-ROM that provided an overview of the IEC, allowed for hyperlinking to the IEC's website and included brochures in PDF. The Information Services Department also lent its resources and expertise to promoting TC activities.

The first covered small-to-medium-size enterprises and used companies from the UK, Germany and Turkey as examples. The second focused on multinational corporations and used companies from France, Switzerland, the UK, Germany and the USA. More case studies covering new technologies and how governments benefit from the IEC are planned for the future.

### Marketing tools

The IEC published two important brochures focusing on how industry benefits from the IEC.



# The way ahead

## Putting the Masterplan into action

### Masterplan 2000

Without a doubt, the most significant event of 2000 was the publication of the IEC Masterplan 2000.

Published roughly every three years, the Masterplan gives the IEC its strategic vision and helps to set short-, medium- and long-term goals. The year 2000 saw the most recent revision of this document, which spelled out six principal issues that face the IEC, and eight goals that the Commission has set for itself to achieve in response to these issues. The issues include:

- improving market perceptions of the IEC;
- expanding industry involvement and participation in IEC work;

- making IEC conformity assessment and certification more global;
- maximizing the efficiency of IEC work;
- tailoring processes to products.

Masterplan 2000 was endorsed by the membership of the IEC during the General Meeting in Stockholm.

In the year 2000 we focused on identifying and prioritizing the major challenges ahead for the Commission, and setting out clear goals in the shape of the Masterplan 2000. The years ahead will see the plan being put into action.



# Participating countries

As at 31 December 2000

<b>AUSTRALIA</b>	<b>ERITREA (PA)</b>	<b>LATVIA (AM)</b>	<b>SINGAPORE</b>
<b>AUSTRIA</b>	<b>ESTONIA (AM)</b>	<b>LITHUANIA (AM)</b>	<b>SLOVAKIA</b>
<b>BELARUS</b>	<b>FINLAND</b>	<b>LUXEMBURG</b>	<b>SLOVENIA</b>
<b>BELGIUM</b>	<b>FRANCE</b>	<b>MALAYSIA</b>	<b>SOUTH AFRICA</b>
<b>BOSNIA-HERZO. (AM)</b>	<b>GERMANY</b>	<b>MALTA (AM)</b>	<b>SPAIN</b>
<b>BRAZIL</b>	<b>GREECE</b>	<b>MEXICO</b>	<b>SWEDEN</b>
<b>BULGARIA</b>	<b>HUNGARY</b>	<b>NETHERLANDS</b>	<b>SWITZERLAND</b>
<b>CANADA</b>	<b>ICELAND (AM)</b>	<b>NEW ZEALAND</b>	<b>THAILAND</b>
<b>CHINA</b>	<b>INDIA</b>	<b>NORWAY</b>	<b>TUNISIA (AM)</b>
<b>COLOMBIA (AM)</b>	<b>INDONESIA</b>	<b>PAKISTAN</b>	<b>TURKEY</b>
<b>COSTA RICA (PA)</b>	<b>IRAN</b>	<b>PHILIPPINES</b>	<b>UKRAINE</b>
<b>CROATIA</b>	<b>IRELAND</b>	<b>POLAND</b>	<b>UNITED KINGDOM</b>
<b>CUBA (PA)</b>	<b>ISRAEL</b>	<b>PORTUGAL</b>	<b>UNITED STATES OF AMERICA</b>
<b>CYPRUS (AM)</b>	<b>ITALY</b>	<b>ROMANIA</b>	<b>URUGUAY (PA)</b>
<b>CZECH REP.</b>	<b>JAPAN</b>	<b>RUSSIAN FEDERATION</b>	<b>YUGOSLAVIA</b>
<b>DENMARK</b>	<b>KOREA, REPUBLIC OF</b>	<b>SAUDI ARABIA</b>	
<b>EGYPT</b>			

**AM = ASSOCIATE MEMBER**

**PA = PRE-ASSOCIATE**



**For further information**



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